**Guide Questions for “IT Doesn’t Matter”**

1. Why is the distinction between Infrastructural Technologies and Proprietary Technologies critical for Nicholas Carr?
2. Based on the article, what are they key assertion (contentions/claims) of Nicholas Carr?
3. Do you agree or disagree with the assertions? Why? Cite a situation or case that confirms or rejects the assertions.
4. Do you agree or disagree with Nicholas Carr’s recommendations? (From Offense to Defense) Why?
5. If we follow Nicholas Carr’s train of thought, where does a company get it’s Competitive Advantage? Do you agree with it or not?

**Guide Questions for “Getting IT Right”**

How does the recommendations of this article tie up to the article of Nicholas Carr?

**Overall:**

Written in 2003, how do these two article ring true in today’s IT atmosphere, a decade later?